

Assessing Investments into Enterprise Identity Management (EIdM)

Towards a Decision Support Approach

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Agenda

- Introduction
 - Research Questions
 - Enterprise Identity Management (EIdM)
- Results
 - Expert Interview Series
 - Derived Theory and Constructs
 - Decision Support Approach
- Decision Support Tool
- Conclusion

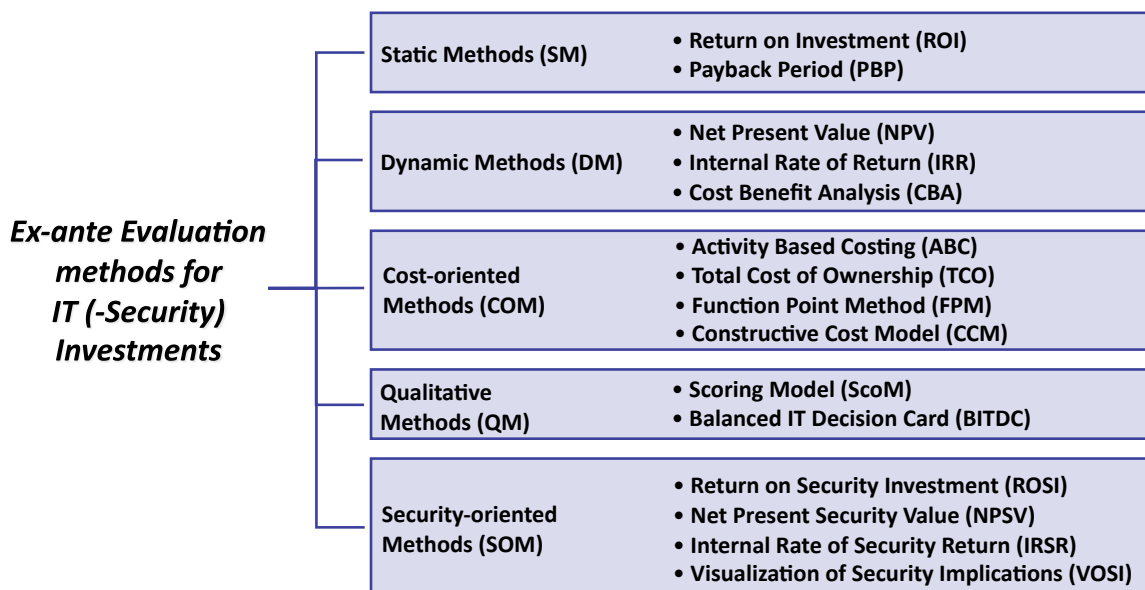
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Introduction/Motivation

- Problems started with Client/Server applications and distributed computing
 - Segregation of rights
 - Role and permission handling
- Enterprise identity management systems (EIdMS) were introduced to overcome some of the issues
- These “hybrid” IT systems are costly and require comprehensive knowledge about the organisation itself, such processes, technology, and assets.
- Consequently, decision maker cannot decide due to the diverse nature of this technology and the impacts on the organisation itself

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Ex-ante Evaluation methods for IT (-Security) Investments



own representation based on [Walter and Spitta (2004)]

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Ex-ante Evaluation methods for IT (- Security) Investments

	Static Methods			Dynamic Methods			Cost-oriented Methods				Qualitative Methods		Security-oriented Methods			
	ROI	PBP	NPV	IRR	CBA	ABC	FPM	CCM	TCO	SCOM	BITDC	ROSI	NPSV	IRSR	VOSI	
Primary Effects																
Process Effects	-	-	-							o	+	+	o	o	o	o
Resource Effects	-	-	-								+	+	o	o	o	o
Market Effects	-	-	-							-	+	+	-	-	-	-
Risk Effects	-	-	-							-	+	+	o	o	o	o
Financial Effects	-	-	-							o	+	+	o	o	o	o
Secondary Effects																
Interdependencies	-	-	-									+	-	-	-	+
Temporal Effects	-	-	+	+	+	-	-	-	-	-	+	-	+	+	+	+
Volatility Effects	-	-	+	+	+	-	-	-	-	-	+	-	-	-	-	+

- Still no complete solution for the data aggregation
- Focus on the strategic level of decision making
- Very generalised

Fulfilment of Prerequisites: + Completely o Partially - No fulfilment

[own representation]

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Research Question

“ **How can the decision making process concerning investments into EldM be supported?** ”

- Segregated into 4 sub-questions:
 - Which are the methods that can be used to assess investments into EldM?
 - Which methods are applied in practice (e.g. in the corporate field for decision support) and what are their shortcomings?
 - What are the actual requirements and properties needed to assess investments into EldM in order to address the shortcomings?
 - How can these requirements and properties be applied into a decision support instrument for the assessment of EldM and how can the model/method be evaluated?

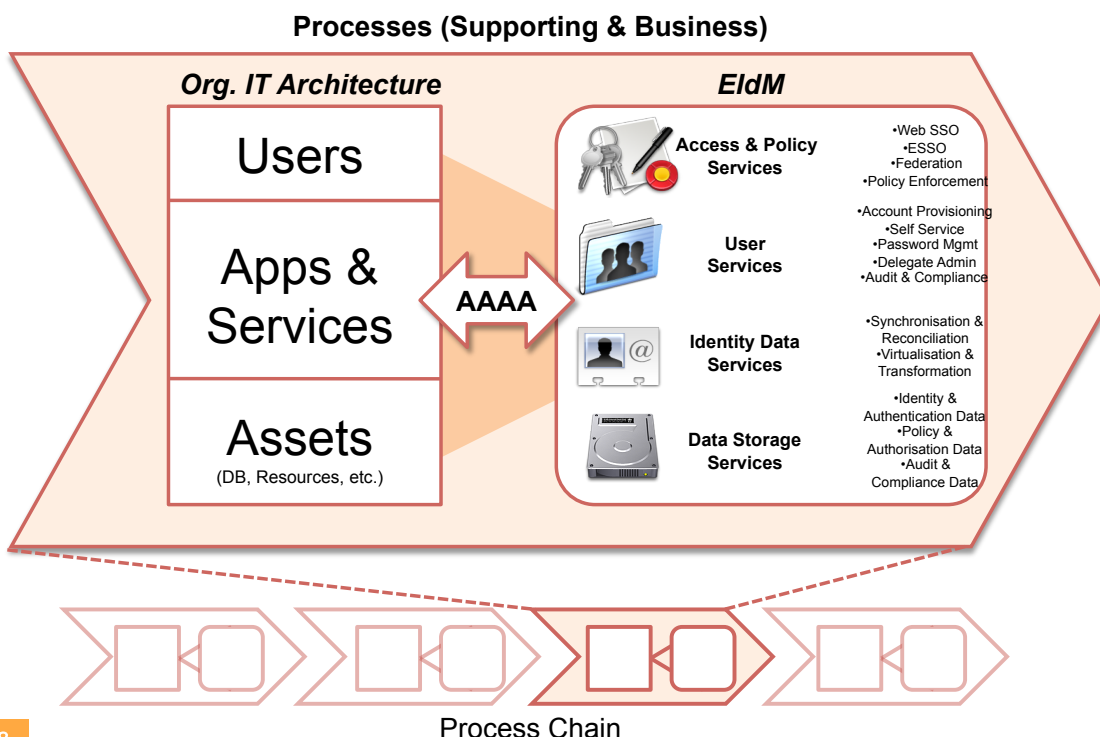
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Some Dimensions of EldM

- **Organisational:** Software systems that help to facilitate one or more of the 4 As: **A**uthorisation, **A**uthentication, **A**dministration, and **A**udit
 - **Technological:** Cluster of different technologies,
 - Single/Reduced Sign-On, Meta Directories, PKI, Access Management Systems
 - → EldM is a framework of different technologies, not a specific product, that serves on the (IT-) infrastructure level of an organisation.
 - **Goals:** Amongst a variety of driving factors and reasons for introducing EldM into an organisation
 - Primary: business-related goals, compliance goals
 - Secondary: risk management / IT security goals, new business opportunities
- The goals itself are not mutually exclusive – however, there are overlaps.
- → EldM projects are no ends in themselves → They are introduced to obtain a specific goal.

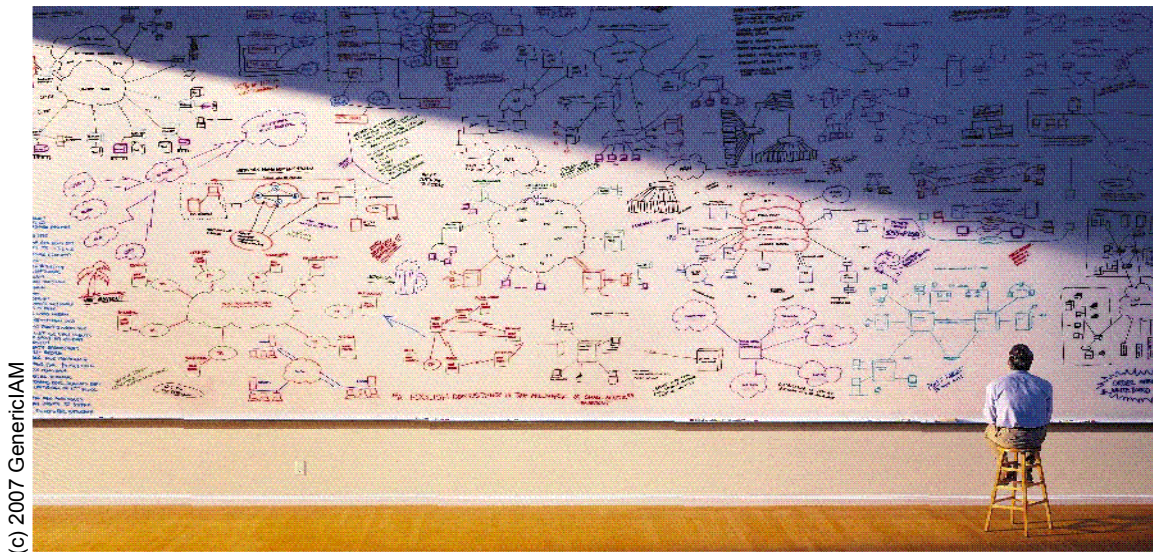
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EldM in Business Processes



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Identity Management...



(c) 2007 GenericIAM

...if it only was easy...

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Preliminary Assessment: So... What's the Problem?

- **EIdM projects are complex:**
 - EIdM is an architectural IT building block, offering a communication infrastructure for the “4As” between different systems/services and the management of the Id-Lifecycle.
 - Also, EIdM is more process-oriented than an issue of technology
- **They have various effects on the organisation:**
 - Processes, people, politics, [price]...
 - Derivation of the optimal level of investment into IS security is difficult
- **Available evaluation approaches for IT and IT security investments are to narrow:**
 - No approach is yet capable of capturing the potential benefits form the introduction of EIdMS
 - Data collection puts high demands on decision makers (how to collect what data and where, required accuracy, comparability of results)

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Expert Interviews: Overview

- 11 people interviewed experts in the field of integrators, vendors, and users
 - Sample: 5 integrators, 2 vendors, and 4 users
 - Between 8 to 15 years of experience in the field of EldM
- **Language community:** foundation for communication with shared symbols, concepts, and terminology already existed within the group (cf. Holten 2007, p. 3).
- Material was analysed, using the Qualitative Content Analysis for deriving patterns from the statements made by the interviewees.

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Expert Interview: Goals for EldM Projects

- EldM projects are no ends in themselves → They are introduced to obtain a specific goal.
 - Amongst a variety of driving factors and reasons for introducing EldM into an organisation, the most prevalent are:
 - Primary goals:
 - Business-related goals (e.g. efficiency, automation of processes, general cost reduction, accounting for IT costs)
 - Compliance goals (constraint for organisations)
 - Secondary goals:
 - Risk management / IT security goals
 - Enabler for new business opportunities
- The goals itself are not mutually exclusive – however, there are overlaps.

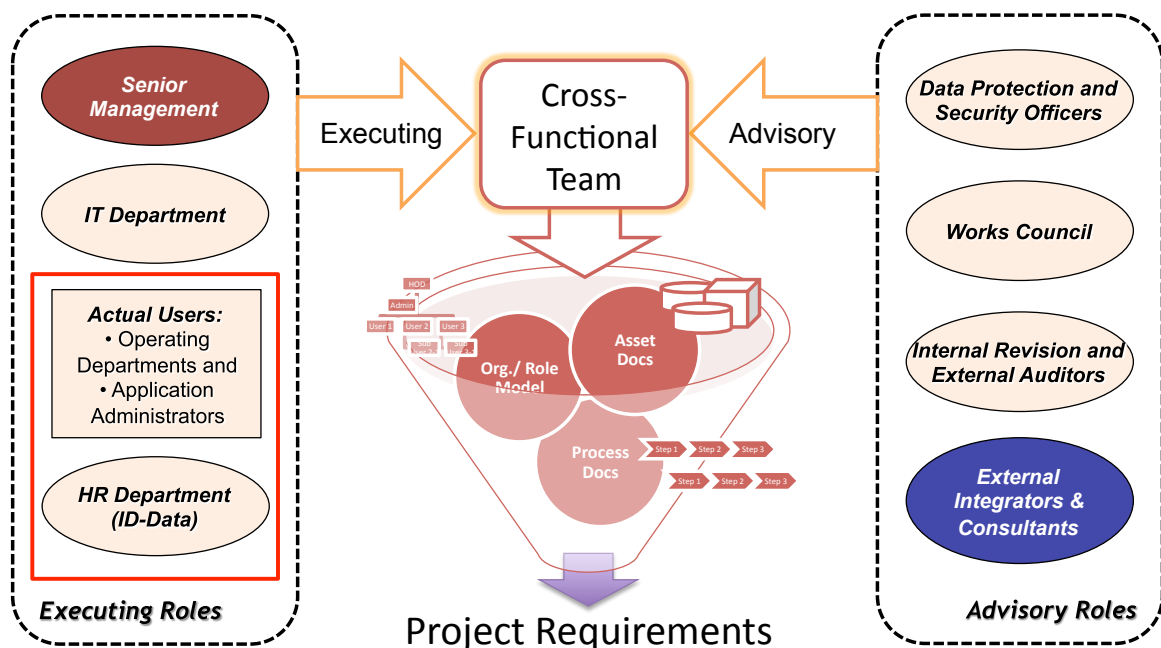
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Expert Interview: Which are the Problem Fields?

- **Organisational factors**
 - Goal of an EldM Project
 - Stakeholders
 - Sponsorship of a project
 - Enforcement of an EldM project in an organisation
 - Responsibilities for the EldM
 - Identification of topologies, roles, permissions, etc. (role-mining, data quality)
 - Delivery of ID data
 - Knowledge and analysis of the processes (EldM and business) and their maturity
 - Political decisions (favored vendors, changes of the org. culture, etc.)
- **Complexity of technical systems**
 - Heterogeneity of the systems and the infrastructure in an organisation
 - Availability of systems
- **Operationalisation of projects**
- **Description and knowledge about the implication of EldM at the decider's level**

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Stakeholder Model for EldM Model

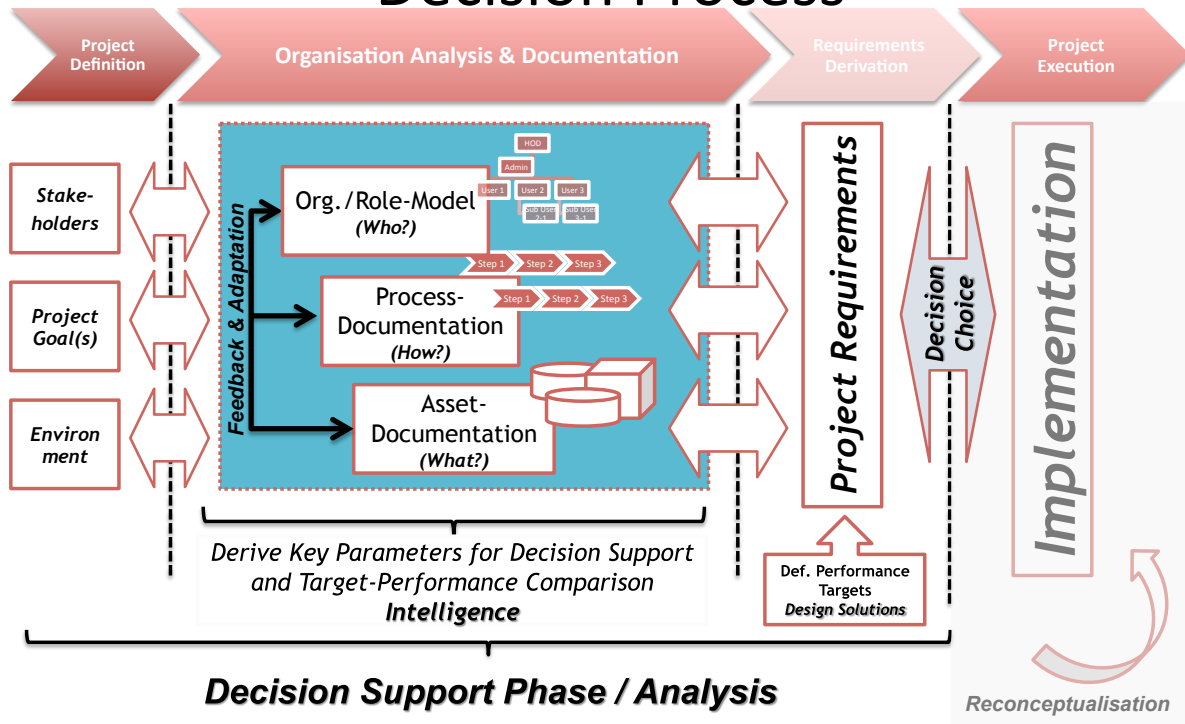


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[own representation]

Expert Interview: EIdM Project

Decision Process



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Parameter Categories

Parameter Category	Response Frequency	Specific Topic Areas
1 Process	(N=11)	<ul style="list-style-type: none"> Documentation (also as target-performance comparisons): <ul style="list-style-type: none"> Inventory of processes identified with regard to EIdM Number of process steps Number of process exceptions Number of media breaks in processes Ratio integrated vs. not integrated processes Target-performance comparison of the cycle time for EIdM processes (e.g. provisioning, change of attributes) Process maturity level (e.g. based on the capability maturity model)
2 Monetary aspects	(N=11)	<ul style="list-style-type: none"> Project costs <ul style="list-style-type: none"> Organisational and process analysis Integration of EIdM solution and costs per integration / degree of customisation Costs for running the EIdMS General operational costs of the organisation currently, based on the actual processes – e.g. as costs per incident or costs per person Costs savings with regard to software licences, help-desk-calls, etc. Budgets
3 Quality	(N=11)	<ul style="list-style-type: none"> Overall quality of the organisational documentation Quality of available ID data (e.g. as scoring) Number of variations in target-performance comparisons

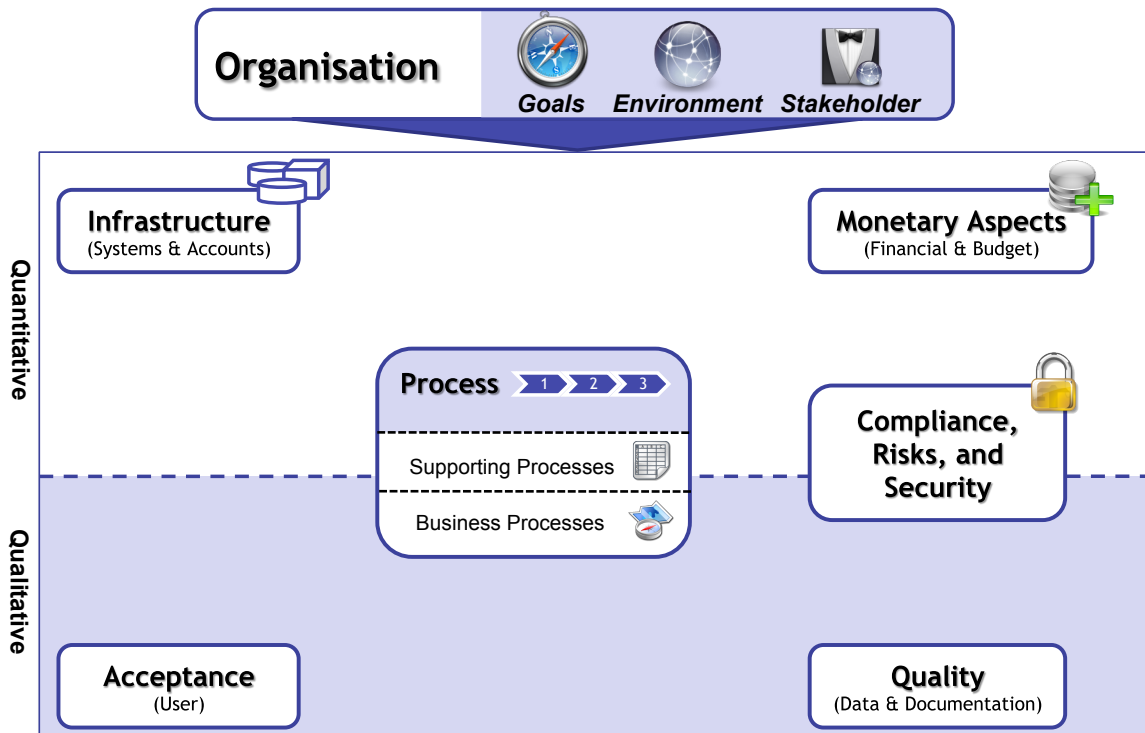
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Parameter Categories (cont'd)

Parameter Category	Response Frequency	Specific Topic Areas
4 Infrastructure	(N=8)	<ul style="list-style-type: none"> Existing Systems <ul style="list-style-type: none"> Number of systems / coverage Priority/Importance of integration Number of existing platforms (operating systems) System owner Number of identified shadow-IT Number of interfaces between systems Number of users / Accounts <ul style="list-style-type: none"> Mapping of Users/Accounts Number of issued credentials (per user/system) Number of Software packages used per user
5 Compliance, Risks, and Security	(N=8)	<ul style="list-style-type: none"> Documentation and assessment of risks/risk classes <ul style="list-style-type: none"> Costs per incident Probability of incidents Importance of affected processes Protection requirements for systems Compliance specifications Deposit of capital for compliance incidents Number of incidents Number of rules, roles, and permissions
6 Acceptance	(N=3)	<ul style="list-style-type: none"> General acceptance of EIdM systems by users (surveys)

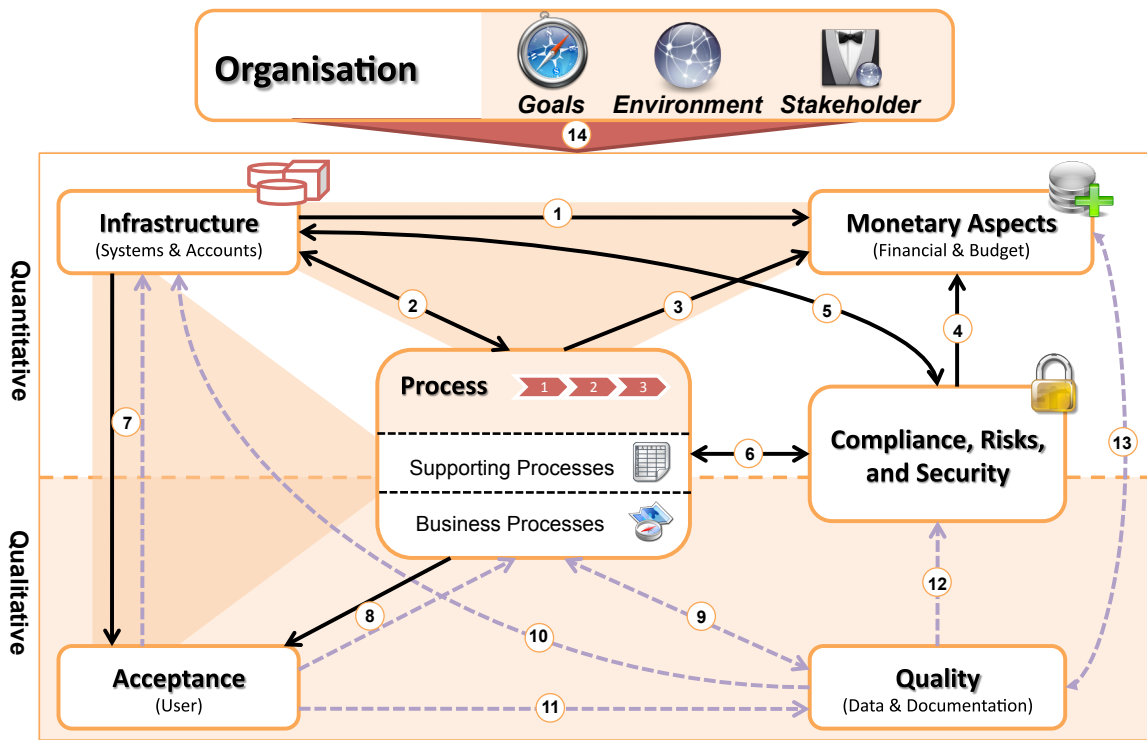
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Derived Model



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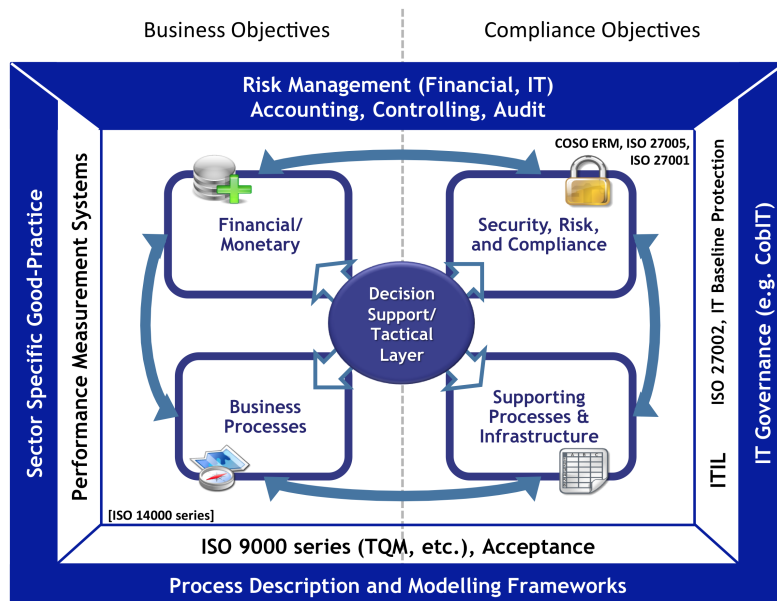
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Expert Survey → Validation of the Model

Constructs	Already Interviewed Experts							External Experts												Analysis										
	Int 1: 1-I-2002	Int 2: 2-I-2005	Int 3: 4-V-0506	Int 4: 6-U-2106	Int 5: 8-U-2706	Int 6: 10-I-1108	Int 7: 11-I-2209	Ext 1	Ext 2	Ext 3	Ext 4	Ext 5	Ext 6	Ext 7	Ext 8	Ext 9	Ext 10	Ext 11	Ext 12	Comment (o)	Yes (Y)	No (n)	Full Agreement	Partial + Full Agreement						
Constructs																														
A Process (P)	Y	Y	Y	Y	Y	Y	o	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	1	18	0	95%	100%
B Monetary (M)	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	0	19	0	100%	100%
C Quality (Q)	Y	Y	Y	Y	Y	n	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	0	18	1	95%	95%
D Infrastructure (IS)	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	o	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	1	18	0	95%	100%
E CRS	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	0	19	0	100%	100%
F Acceptance (A)	Y	Y	Y	Y	Y	Y	Y	Y	o	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	2	17	0	89%	100%
Linkages																														
1. Environment	Y	Y	Y	Y	Y	o	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	1	18	0	95%	100%
2. IS → M	Y	Y	Y	Y	Y	Y	o	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	1	18	0	95%	100%
3. IS ↔ P	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	o	Y	Y	Y	Y	Y	Y	Y	Y	Y	1	18	0	95%	100%
4. CRS → P	Y	Y	Y	Y	Y	Y	o	Y	Y	Y	Y	Y	Y	Y	n	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	1	17	1	89%	95%
5. Q → M	Y	Y	Y	Y	Y	o	o	Y	n	Y	Y	Y	Y	Y	n	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	3	14	2	74%	89%
6. CRS ↔ (IS & P)	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	0	19	0	100%	100%
7. IS ↔ A	Y	Y	Y	Y	Y	Y	o	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	1	18	0	95%	100%
8. P ↔ A	Y	Y	Y	Y	Y	Y	o	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	1	18	0	95%	100%
9. Q ↔ P	Y	Y	Y	Y	Y	Y	o	Y	Y	Y	Y	Y	Y	Y	n	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	1	17	1	89%	95%
10. Q ↔ IS	Y	Y	Y	Y	Y	Y	o	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	1	18	0	95%	100%
11. A → Q	Y	Y	Y	Y	Y	Y	o	Y	o	Y	Y	Y	Y	Y	n	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	2	16	1	84%	95%
12. Q → CRS	Y	Y	Y	Y	Y	Y	o	Y	o	Y	Y	Y	Y	Y	n	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	1	17	1	89%	95%
13. Q → M	Y	Y	Y	Y	Y	Y	o	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	1	18	0	95%	100%

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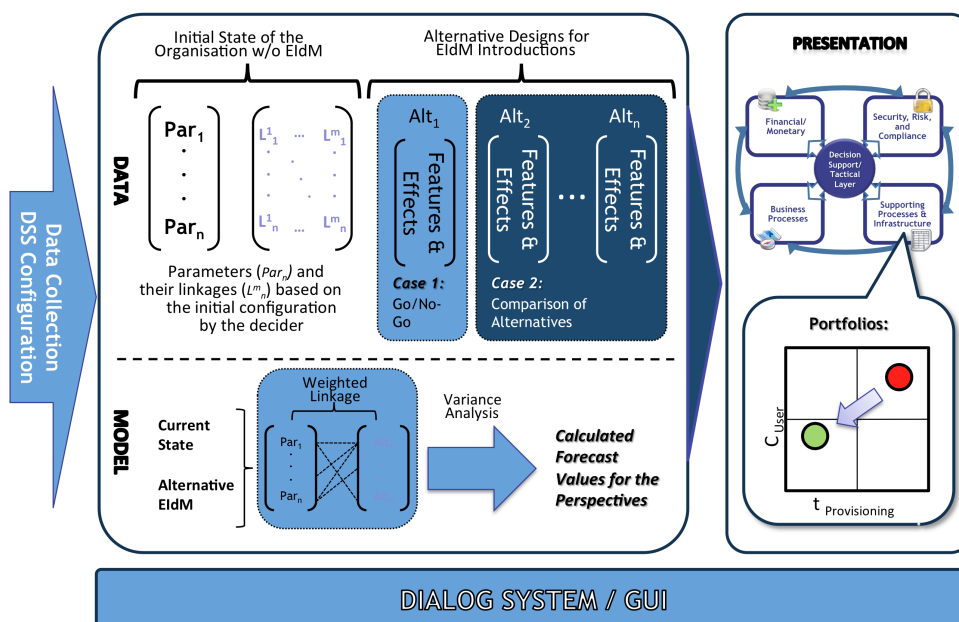
EidM Balanced Scorecard



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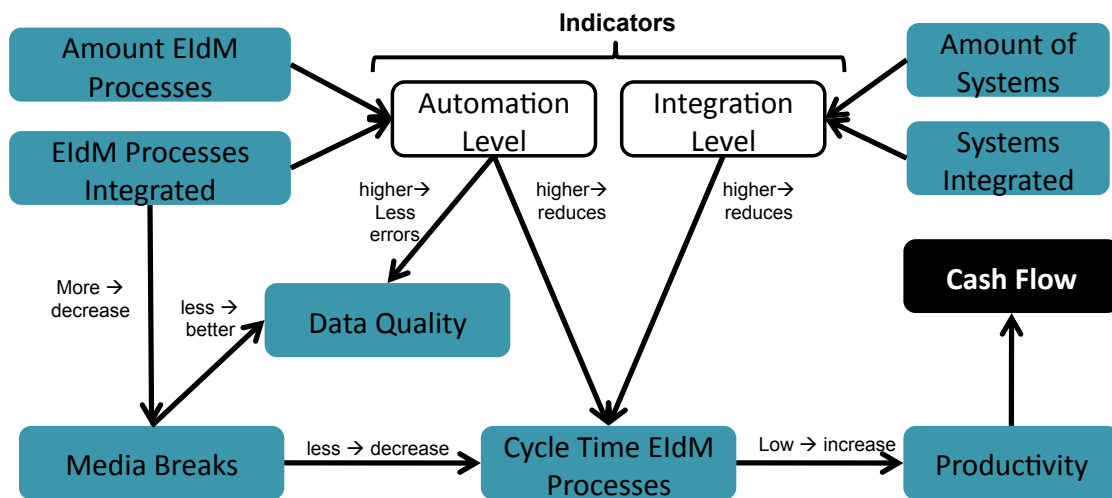
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Building a Decision Support System



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Exemplary Indicator Pattern: Integration-Automation Level



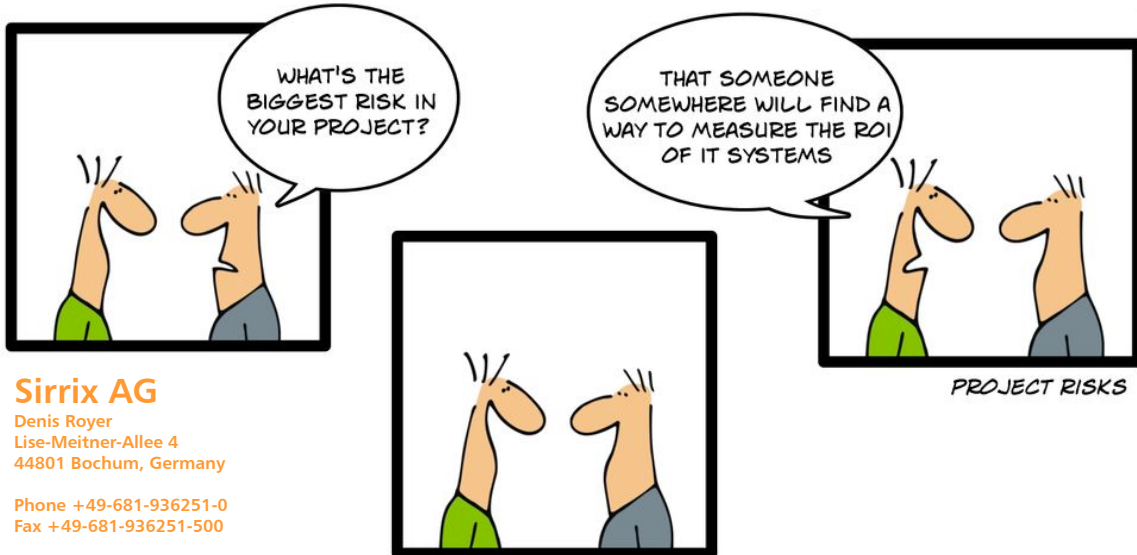
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Summary: Core Results & Research Contribution

- Core results of the research:
 - The result is a model (the artefact) for decision making whether organisations should invest into the introduction of an EldM solution or not.
- Research contribution - esp. design foundations for analysing EldM projects:
 - Identification of the relevant problem areas and "stumbling blocks" when introducing EldM (e.g. relevant stakeholders, collection of data, and their aggregation).
 - Identification of the relevant constructs and decision parameters for the introduction of EldM solutions into an organisation (What matters?).
 - Understanding of the interdependencies and the effects between the constructs and the relevant decision parameters [Hevner et al. (2004)] and [Gregor, S. (2006)]

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It's your turn now . . .



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